

# Managing Disputes & Claims

*How to Resolve Disputes, When Possible,  
and, If You Cannot, How to Win Claims*

**Re-scheduled — Wednesday, March 27, 2019**

**Register: 8:45 AM Program: 9:00 AM - 1:00 PM**

**Judicial Council of California, Veranda ABC  
2860 Gateway Oaks Dr. Suite 400, Sacramento, CA 95833**

Claims and Disputes are part of public works construction in California today. Learn how to manage them proactively to reduce, or eliminate entirely, their impact on your projects.

## **In this program, you will learn:**

- Best practices for how to kill disputes before they become claims
- What the contractor must do to satisfy your contract claims requirements
- Will the courts or arbitrators enforce those requirements?
- What are you entitled to get from the Contractor in support of a claim?
- What should you do when you get a claim?
- What must you **NOT** do when you get a claim?

Learn claims management techniques from actual cases — the best, and the worst.

Participate in a fast-paced claims negotiation workshop, and learn how to put these principals to use in your day-to-day decision making regarding disputes and claims.



## **Presenter:**

**Mark Stapke**

Stapke Law LLC

Mark is well known throughout California as one of the best construction claims attorneys in practice today. Benefit from his wealth of knowledge gained from successfully representing Owners and Contractors on major claims for over 30 years.



**REGISTRATION FORM**  
**SAVE: Bring your Team!**

**TEAM LIST**

**Re-scheduled**  
**Wednesday, March 27, 2019**  
**Sign in: 8:45 AM    Program: 9 AM - 1 PM**  
**Managing Disputes & Claims**

HOSTED BY: Judicial Council of California  
 2860 Gateway Oaks, Dr., Suite 400, Veranda Rooms ABC  
 Sacramento, CA 95833

- WCCC Member Single**       \$ 99
- WCCC Member TEAM (3+)**       \$ 85
- NON - Member Single**       \$ 115
- NON - Member TEAM (3+)**       \$ 100

**REGISTER NOW!    Deadline 3/25/19**

- ▶ **E-MAIL:** vann@wccc.org    (you may call in CC#)
- ▶ **PHONE:** (916) 599-8020
- ▶ **MAIL:** Call or E-mail Reg Form, **THEN**  
 Mail copy/team list/check **postmarked by 3/20/19**  
**TO:** Western Council of Construction Consumers  
 1731 Howe Ave. #613, Sacramento, CA 95825
- ▶ **TEAMS:** Complete Team List with all info for each registrant.

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

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**REGISTRANT OR  TEAM CONTACT:**

No-shows & cancellations after **3/21/19** are subject to full fee. You may send Substitutes.

Name \_\_\_\_\_ Title: \_\_\_\_\_ Cell: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_ E-mail: \_\_\_\_\_ Wk. Ph: \_\_\_\_\_  
 Address: \_\_\_\_\_ City/ST/ZIP: \_\_\_\_\_

Name on credit card: \_\_\_\_\_ Card #: \_\_\_\_\_ Exp: \_\_\_\_\_ Sec. Code: \_\_\_\_\_

Billing Address: \_\_\_\_\_ # of Registrants: \_\_\_\_\_ X Fee \$ \_\_\_\_\_ = \$ \_\_\_\_\_ **TOTAL DUE**

**PAYMENT METHOD:**  VISA  MC  Discover  AMEX  Check\* (Check # \_\_\_\_\_)

Signature: \_\_\_\_\_ (Rev 2/1/19) \* (Only credit card payment will be accepted after 3/20/19)