

# PARTNERING

Today's construction projects are made more complex in an environment of sophisticated rules and requirements, amid ongoing scrutiny from press and public. It is essential for those attempting to deliver a satisfactory project, let alone an award-winning one, to function at the highest level. Formal partnering in new construction and major remodels offers an opportunity to make projects stress free through a proven methodology that consistently delivers building projects:

- \* under budget
- \* ahead of schedule
- w/outstanding safety performance
- w/greatly increased project participant satisfaction
- given award-winning stakeholder recognition

Formal partnering is a time-tested way to consistently deliver superior projects. Partnering can be implemented at very little expense, and even applied on projects that have gone awry. Studies show that every dollar spent on partnering is repaid an average of \$100 dollars in savings.

This robust seminar covers the elements of the Partnering Model, its benefits, and when and how to best use it. You will learn the skills necessary to function as a collaborative, high-performing team that produces excellent results each and every time. Together, we will focus on creating a collaborative team environment, and the critical art of collaborative partnering in a construction environment.

We begin with an exercise providing a real-world experience in collaboration and consensus-based team decision making, followed by a Partnering "How to" segment. **Invite or bring your teams and learn ways to create better results together.**

**Tues., July 23, 2019**

**Sign in: 7:30 AM Program: 7:45 - 10:45 AM**

**Meeting Room A, Caltrans District 7, 100 S. Main Street, Los Angeles, CA 90012**

# PARTNERING PRACTICUM

## Initial Partnering Workshop

- Who Attends?
- Project Goals
- Team Goals
- The BHAG
- Creating the Partnering Charter
- Fish Bowl – Create a Partnering Charter

## Team Building

- PM Team Meeting Frequency
- Issue Identification
- Problem Resolution
- Internal Surveys
- Social Activities
- Fish Bowl – Problem Resolution – Unknowns

## Public Relations / Stakeholder Participation

- Oversight Group
- Project Walk-Thru/Webcam/Blog
- Team Participation
- Fish Bowl – Communication Plan

## Dispute Resolution

- Win/Win / Negotiation
- Issue Elevation
- Management Team
- Claims / Arbitration
- Dispute Resolution Board
- Fish Bowl – First Level Dispute

## Lessons Learned

- Process Improvement
- Fish Bowl – Fish Bowl
- Report Out

**Tues., July 23, 2019**

**Sign in: 11:40 AM**

**Program : 11:50 AM - 3:20 PM**



## PRESENTERS:

**Larry Eisenberg**, Principal, Ovus Partners 360, has an extensive construction background, with nearly 25 years managing very large public sector building projects, using various methods from low bid to CM at Risk. He is a strong advocate of Partnering in the building process. He is on the Board of **Western Council of Construction Consumers** (WCCC) and **IPI**, chairing committees and judging their Awards programs.

**Rick Mayfield**, Executive Director, **International Partnering Institute** (IPI), has 25+ years' experience developing high performing teams while focusing on execution of organizational strategies. He is committed to advancing IPI's mission of transforming the construction industry to achieve exceptional results through a culture of collaboration.

# REGISTRATION FORM

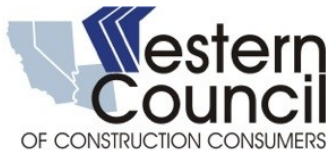
## Tuesday, July 23, 2019

### Part 1: Partnering

7:30 - 10:30 AM

### Part 2: Partnering Practicum

11:40 AM - 3:20 PM



# TEAM LIST

Caltrans District 7, Meeting Room A  
100 S. Main Street, Los Angeles, CA 90012

	BOTH	Practicum Only
WCCC Member Single	<input type="checkbox"/> \$ 175	<input type="checkbox"/> \$ 95
WCCC Member <u>TEAM</u> (3+)	<input type="checkbox"/> \$ 150	<input type="checkbox"/> \$ 80
NON - Member Single	<input type="checkbox"/> \$ 195	<input type="checkbox"/> \$ 105
NON - Member <u>TEAM</u> (3+)	<input type="checkbox"/> \$ 175	<input type="checkbox"/> \$ 95

**REGISTER NOW!** Deadline 7/19/19

- ▶ **E-MAIL:** vann@wccc.org  
(you may call in CC#)
- ▶ **PHONE:** (916) 599-8020
- ▶ **TEAMS:** Complete Team List with all info for each registrant.

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

Name \_\_\_\_\_ Phone: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

**REGISTRANT OR  TEAM CONTACT:**

No-shows & cancellations after **7/19/19** are subject to full fee. You may send Substitutes.

Name \_\_\_\_\_ Title: \_\_\_\_\_ Cell: \_\_\_\_\_  
 Firm/ Agency: \_\_\_\_\_ E-mail: \_\_\_\_\_ Wk. Ph: \_\_\_\_\_  
 Address: \_\_\_\_\_ City/ST/ZIP: \_\_\_\_\_

Name on credit card: \_\_\_\_\_ Card #: \_\_\_\_\_ Exp: \_\_\_\_\_ Sec. Code: \_\_\_\_\_

Billing Address: \_\_\_\_\_ # of Registrants: \_\_\_\_\_ X Fee \$ \_\_\_\_\_ = \$ \_\_\_\_\_ **TOTAL DUE**

**PAYMENT METHOD:**  VISA  MC  Discover  AMEX

Signature: \_\_\_\_\_