

# Project Management Training Academy (PMTA) PMP Study Group Workshop Orientation



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# Need for Certification

- 65% of IS managers believe they get more value from certified employees
- Some companies are not sponsoring four-year college programs because they get more “bang for their buck” with skills certification programs
- Skill certification programs can reduce job search costs when hiring new employees



# Those possessing a skill certification have demonstrated:

- An accumulation of knowledge
- The ability to apply that knowledge
- They are self motivated



# Top 10 Reasons for Earning a PMI Credential

1. PMI credentials show your commitment to the project management profession.
2. PMI credentials recognize your knowledge, skills and abilities.
3. PMI credentials reflect achievement.
4. PMI credentials can lead to greater earnings.
5. PMI credentials can lead to career opportunities and advancement.

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# Top 10 Reasons for Earning a PMI Credential (Cont'd)

6. PMI credentials prepare you for greater job responsibilities.
7. PMI credentials improve skills and knowledge.
8. PMI credentials build self confidence.
9. PMI credentials allow for greater recognition from peers.
10. PMI credentials enhance the profession.



# You need to think about this

- Why are there so few really successful people in this world? Because most people settle for “good enough.” That's according to Jim Collins, author of the best selling book "Good to Great." He calls "Good" the enemy of "Great."
- Anything in life worth achieving takes effort and sacrifice. Getting certified is no exception.
- But the fact is: Certified Professionals make up to 30% more income than their un-certified colleagues.



# Welcome and Introductions

**My name is Jim Stoumpos.**

I'm the Organizer and Facilitator of this Study Group Workshop program, known as:

**"Project Management Training Academy"**  
or **PMTA**

**This program** is giving you the tools you need to make your life better. You only have to choose to not settle for "good enough," but choose instead to be great.

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# What we will cover

- Objectives of this Program
- My and Your Objectives
- Program Description
- What else will we do
- What you will learn
- Our successes
- What you need to do
- What I will do
- Program Accomplishments
- To Register for this Program
- Questions

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# The PMP Certification

Is the globally recognized professional standard for Project Managers. Most companies, including Kaiser Permanente, SCE, Disney, HP, LADWP, etc. support and encourage PM's to earn their certification. This program's premise is a simple one:

- Use group motivation and participation to work through PMI's Project Management Body of Knowledge & other Study Guides
- Real-life examples are provided by class participants relating to the PM best practices
- Provide assistance in completing the comprehensive application to take the PMP exam.



# Objectives of this program

The Program will **provide** the following:

- PMI Project Management Training
- Methods for successfully answering PMP exam questions
- Tools and Techniques to successfully pass the exam
- Assistance with your Application
- “Tricks of the Trade” in study process
- Answers to your questions
- A comparatively low-cost Program
- A Peer study environment
- A Certificate for 36+ Hours of organized study
- A Student Website with study aids and a loaner PMBOK
- A memorization technique
- And reasons you might fail the exam

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# My and Your Objectives

**My Objective** is to get you to successfully Pass the PMP Exam and learn the Project Management Best Practices and become a great Project Manager

**Your Objective** must be to **commit** to this Study Group process to achieve the above goals

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# Program Description

- Read/review material at session meetings
- Home study of material
- Practice exercises & exam questions
- Class duration of 3 lunch hours per week
- Review Rita Mulcahey's Text Book, 15 chapters
- Review PMBOK with associated chapters
- Rotate **leading** chapters and PMBOK



# Program Description (cont'd.)

- Program Duration, 60 session hours
  - Or 3 lunch hours per week for 20 weeks
  - Or approximately 5 months
- Longer if sessions slow down, delays such as holidays, more time needed to complete study material
- Plan on 5 to 6 months



# What else I will we do

- Assist you with:
  - PMI Exam Application preparation
  - Exam Qualifications
  - Identifying Experience requirements
  - Application Submittal



# What You'll Learn

- Prepare to take the PMP exam
- Become familiar with PMBOK® Guide terms, definitions, and processes
- Master test-taking techniques
- Learn styles and types of questions found on the PMP exam
- PMBOK® Guide's five process groups, ten knowledge areas, area of professional and social responsibility, and reasons you might fail the exam



# Our Successes

- Although we have lost a number of people along the way during the study group workshop portion of the program, we have never had any one not pass the exam after successfully completing this program.
- **All** those that went on to take the exam, have successfully completed it and most of them on the *first try*.

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# What you need to do

- Commit to this program or pass on it
- Because the PMBOK Guide 6<sup>th</sup> Edition was released in December, 2017, we will be using the following text book as it reflects the new exam changes:

**Rita Mulcahy PMP Exam Prep 9<sup>th</sup> Edition includes changes to the PMP exam since 08/2013 reflected in the current PMP Exam and March 2018 exam changes**

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# Changes Have Been Made

- PMBOK Guide 6th Edition was issued in the Fall of 2017
- The PMP Exam was updated after the first quarter of 2018



# What you need to do (Cont'd.)

- Send me complete contact information for the registration record and certificate
- Be prepared to lead a session or two
- I will lead the first 10 sessions and assist you with the other sessions

## **Commitment means:**

- If you miss 4 sessions in a row, you're not serious about getting your certification.
- If you miss a total of 8 sessions, you may not be able to successfully complete the program.

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# What I will do

- Provide study aids/guides and a loaner PMBOK
- Prepare session schedules and class roster
- Provide you a class-only-use website link with sample/example plans, templates, and documents
- Provide a PMP to assist the class as needed, and briefings by PMP's who recently passed the exam
- Schedule & lead the first 10 sessions, & support the lead of all other sessions
- Answer questions and provide experience assistance and guidance
- Assist you with your PMI Application

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# What I will do (Cont'd.)

- Provide free practice exams at the completion of the course
- Provide Real World Experiences related to the effectiveness of PMI Best Practices and PMI isms
- Provide guidance utilizing PM Principles you are learning with your current projects and work issues



# Program Accomplishments

- For the last 16 years, everyone completing this program and going forward to take the exam, has successfully passed the exam on **the first try**
  - All are in better jobs today
  - Most have increased their income
  - All have improved their capability to be successful on the job
- All have chosen to be **better** than “Good Enough”

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# To Register for this program

- E-mail me your full contact information along with YOUR commitment to this program and for obtaining your PMP (my e-mail: qualityone@usa.net)
- Send a Check for your registration fee made payable to: "PMTA c/o Jim Stoumpos"

**Mail to:** PMTA, c/o Jim Stoumpos  
1949 Coventry Court  
Thousand Oaks, CA 91362

- I will than register you, send you a receipt, and send you all needed class information
- You must be registered to participate in this class.



# Discounted Registration Fee

- The standard Registration Fee is \$400
- The discounted fee for WCCC members and LA County and LA City is \$300
- The discounted fee for Kaiser Permanente is \$250
- The discounted fee for Veterans returning from Iraq and Afganistan over the past 6 months is \$200, Proof of service must be provided
- For all others, please contact me to determine if a discounted fee can be applied.





# Conclusion

- This program is open to all companies and individuals, and to the public at large, including the unemployed, contractors, Veterans, etc.
- This is a Telephone Conference Call virtual program
- You can call from anywhere to participate!

**QUESTIONS??**

Visit <http://PMTA.us>

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